



JUNE 09 ALREADY ! WHERE HAS THE YEAR GONE ?

MINI SHOWING 9TH - 19TH JUNE

Hi Everyone,

Get in now and make an appointment if you would like to visit us for our upcoming Showing, June 9-19th. We had a huge buy of over 650 New Lines. Seeing is a must!

We have had our BEST EVER new Wind Chime buy, and have given this category a real shake up. Lots of new classics and tubular chimes are coming...There is also a new wind chime stand which has been bought especially for the classic chimes.

There is a HUGE new garden range coming with lots of birds, lady bugs etc to keep the gardens looking good all through winter and into spring. We have lots of hot new solar items coming, great for the garden.

Brilliant new Mosaic ranges to go with the hot frogs & lizards. Also new Larrikin Lizards that are sure to ride on the back of the popular LIZARDL8. If you don't know this code I suggest you find out!

Geode Dragons are the latest craze in the mystical world with an awesome new table, candle holders and lights on their way. The colours and finish are fantastic.

We also have a great New Buddha Fountain with fiber optic lights, we are sure shoppers are going to Love it!



Special Dates of Interest:

- > Malmar Mini Showing
9-19 June
- > Brisbane Fair
4th-7th July
- > Melbourne Fair
1st-5th August
- > Sydney Fair
19-22 September



Maybe some good news for those of us who supply & retail 'value for money' goods aimed at the lower end of the market. Malmar specializes in high quality giftware at lower end price points. This could turn out to be some positive spin in a bad economy.

Inside Retailing posted on May 18, 2009

Discount retailers Kmart, Target and Big W are gaining ground as shoppers "trade down" to lower-priced products.

But their success has come at the expense of more up market chains like Myer and David Jones.

Based on department store sales figures for the quarter ended March 31 compiled by Merrill Lynch, Big W saw comparable sales rise 6.7% compared with the same period last year.

In the same period, David Jones saw a 10.8% per cent drop in sales.

Target returned same-store sales up 2.9% over the three months to April 13, while stable-mate Kmart reported flat sales for the three months to the end of April.

"Recent sales numbers seem to suggest a marked flight to value - that is, trading down - has been occurring in the department store space," Merrill Lynch analyst Silvia Spadea told The Sydney Morning Herald. "We expect this trend to continue for at least the

