



# ***Malmar Enterprises*** ***November 2009 News***



## **Hello Busy Retailers!**

The ABS has just released September stats showing September turnover increased 6.4% on last September – well done! We trust you are enjoying a slice of this larger pie.

Christmas is only 7 weeks away so make sure you place your orders now to avoid missing out. We are well stocked, and working overtime to process orders. We have a 48 hour turnaround at present so take advantage and start stocking your shelves with stock that sells!

The Buyers have returned from a very successful overseas buying trip. There are hundreds of fresh new lines coming for 2010 sales and of course this buying trip beats the last! There are some awesome new (well priced) fountains, Buddhas, frogs and the wind chimes are outstanding. We have some great new gemstone items – bracelets and keyrings and some great new solar powered flowers, which look fantastic on any desk or dash board.

The strong Aussie Dollar is certainly helping imports and is good news for the Gift industry. You can expect from Malmar some very well priced giftware for 2010 and price reductions coming your way. We will keep you posted.

To get a sneak peek and pre-order new stock before the February fairs visit our Mini Showing starting on the 7<sup>th</sup> December. All the great new stock will be on display! You can also top up with plenty of existing hot stock for Xmas sales.

NOTE: With busy times coming please ensure you count your cartons on arrival and sign for the correct amount when the delivery driver arrives. If cartons are not counted and Proof of Delivery is signed as being received in full we cannot be responsible for missing goods.

The lizards are back in stock this month. In case you have been hiding under a rock the past few months bright Lizards and Frogs are HOT HOT HOT! Order them now and watch them fly out the door!

Best Regards,  
The Malmarians!

Product Photo	Item Code	Description	Packing	Price
	GLPWW	*8CM INSPIRATIONAL WORDING GLASS PAPERWEIGHT 4 ASSTD	4/24	\$4.90
	LIZARDL8	*18CM LARRIKIN LIZARD 12 ASSTD	12/72	\$2.90
	LIZARDLAB	*20CM LARRIKIN LIZARD 16 ASSTD	8/16/64	\$3.50
	LIZARDLCD	*20CM LARRIKIN LIZARD 16 ASSTD	8/16/64	\$3.50
	RELCRSOL	*46CM RELIGIOUS NATIVITY CROSS SOLAR LIGHT	1/3	\$29.90
	RELNATJ	**28CM RELIGIOUS NATIVITY SCENE WITH JOY	1/6	\$18.90